

GN VIRTUAL SEMINAR 2020



Tue 1st December 2020

- 14:00 **Welcome & Introduction**
Emmanuel Collinet de La Salle & Sylvie Vazelle-Tenaud
- 14:15 **2021 Ambitions**
- Lessons learnt from fund market trends:
Pieter Oyens
 - 2021 outlook & investment opportunities:
Denis Panel/Christoph Niggli
 - BNPP AM stories for 2021:
Sandro Pierri
 - New paradigm & savings transformation:
Valérie Bohbot
 - GN Core beliefs for 2021:
GN MANCO

Dedicated to GN team:

- 16:20 **Stream "2021 will be GN ONE TEAM SPIRIT"**
Yaël Mayer & Samuel Chauvin
Speaker: Coach from Madinier & Associés
- 16:55 **Wrap-up Day 1**
Emmanuel Collinet de La Salle
- 17:10 **GN Team Building**

Wed 2nd December 2020

- 09:00 **Welcome & Introduction**
Emmanuel Collinet de La Salle & Sylvie Vazelle-Tenaud
- 09:15 **Stream:**
"2021 will be PHYGITAL" for Sales:
Sylvie Vazelle-Tenaud & Bart Vanden Bogaert
Speakers: Frank Claus (Director Private Banking – BNPP Fortis), Coach from Madinier & Associés
"2021 will be WINNING INFLUENCE WITH SELECTORS" for Advisory Sales:
Anne-Claire Urcun
Speakers: Christopher Dunn (Global Head of Client Experience – BNPPAM), Martial Godet (Head of Advisory Services – BNPP WM)
- 10:20 **Stream "2021 will be SUSTAINABLE"**
Giorgia D'Anna & Andrea Pasquotti
Speakers: Jane Ambachtsheer (Global Head of Sustainability – BNPPAM), Eleonore Bedel (Head of SRI & Impact Investing – BNPP WM)
- 11:20 **Team Workshop**
- 11:55 **Awards Ceremony & Conclusion**



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